https://jobquest.jobsleworld.com/job/wipro-recruitment-2023-all-india-jobs-customer-success-associate-post/

Wipro Recruitment 2023 – All India Jobs – Customer Success Associate Post

Job Location India Remote work from: India

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Base Salary Rs. 8,500 - Rs. 13,000

Qualifications 12th, Graduate

Employment Type Full-time

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Description

Wipro Recruitment 2023

The Customer Success Associate (CSA) is responsible for onboarding, retention, and expansion of our customer base. They will work directly with customers to assess their needs, provide product support and education, and ensure that our customers are getting the most value out of our products. The CSA will also be responsible for developing customer success plans and working with the customer success team to execute them.

Wipro Work From Home Jobs

This includes, but is not limited to, developing and executing customer retention, expansion and profitability initiatives, as well as providing leadership across all customer-facing areas. The incumbent will manage a team of customer-facing professionals who are responsible for providing world-class customer service and support.

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Wipro Jobs For Freshers

Duties and Responsibilities:

Hiring organization Wipro

Date posted April 24, 2023

Valid through 31.12.2025

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- Manage customer onboarding process
- Provide product support and education
- · Identify and assess customer needs
- Develop customer success plans
- Execute customer success plans

Requirements:

- Bachelor's degree or equivalent experience
- 2-4 years experience in customer success or account management
- Strong problem solving skills

In Frontient conversion and interpersonal skills in Apply Now Button

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