

Tech Mahindra Jobs 2023 – Job For Freshers – Sr. Sales Executive Post

Hiring organization
Tech Mahindra

Job Location

India
Remote work from: India

Date posted
February 14, 2023

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Valid through
31.12.2025

Base Salary

Rs. 12,000 - Rs. 19,000

APPLY NOW

Qualifications

12th, Graduate, Post Graduate

Employment Type

Full-time

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Description

Tech Mahindra Jobs in India

The Sales Executive is responsible for developing and executing a sales strategy that generates revenue and meets or exceeds corporate objectives.

Jobs For Freshers

Qualifications:

- 5+ years of sales experience, preferably in software or technology companies
- Proven success in selling complex enterprise software solutions
- Strong technical knowledge and experience selling web platforms or applications
- Excellent communication and negotiation skills

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Work From Home

The Sales Executive will be responsible for driving new business opportunities and accelerating growth in existing accounts by selling the company's market leading web platform.

Responsibilities:

- Prospect for new customers by identifying potential buyers and decision-makers
- Develop relationships with new and existing customers to understand their needs and win their business
- Negotiate and close sales transactions

Maintain accurate records of sales activity and pipeline in CRM system

Important Links Find the Link in [Apply Now](#) Button

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