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Flipkart Recruitment 2023 – All India Jobs – Sales Manager Post

Hiring organization
Flipkart

Job Location

Remote work possible

Date posted
June 23, 2023

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Valid through
31.12.2025

Base Salary

Rs. 12,000 - Rs. 15,000

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Qualifications

10th, 12th, Graduate

Employment Type

Full-time

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Description

Flipkart Recruitment 2023

Job Title: Sales Manager

Reports To: Head of Sales

Summary:

The Sales Manager is responsible for leading a team of sales representatives and driving sales growth for Flipkart. This includes tasks such as setting sales goals, developing sales strategies, and managing the sales pipeline. The ideal candidate will have a strong sales background, as well as experience in the e-commerce industry.

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Responsibilities:

- Set sales goals and develop sales strategies
- Manage the sales pipeline
- Lead a team of sales representatives
- Provide training and coaching to sales representatives
- Track and analyze sales performance

- Identify and resolve sales challenges

Skills:

- Strong sales skills
- Excellent communication skills
- Ability to build and manage relationships
- Ability to work independently and as part of a team
- Ability to think strategically and creatively

Qualifications:

- Bachelor's degree in business administration, marketing, or a related field
- 5+ years of experience in sales, with at least 3 years in a leadership role

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