

## Emami Recruitment 2023 – Work From Home Jobs -Regional Sales Manager Post

**Hiring organization**  
Emami

### Job Location

Remote work possible

### Date posted

June 23, 2023

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### Valid through

30.09.2025

### Base Salary

Rs. 20,000 - Rs. 50,000

APPLY NOW

### Qualifications

Graduate, BA, BS

### Employment Type

Full-time

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### Description

## Emami Jobs in India

**Job Title:** Regional Sales Manager

**Reports To:** Head of Sales

### Summary:

The Regional Sales Manager is responsible for leading a team of sales representatives and driving sales growth for Emami in a specific region. This includes tasks such as setting sales goals, developing sales strategies, and managing the sales pipeline. The ideal candidate will have a strong sales background, as well as experience in the FMCG industry.

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#### • Responsibilities:

- Set sales goals and develop sales strategies for the region
- Manage the sales pipeline for the region
- Lead a team of sales representatives in the region
- Provide training and coaching to sales representatives in the region
- Track and analyze sales performance in the region
- Identify and resolve sales challenges in the region

#### Skills:

- Strong sales skills
- Excellent communication skills
- Ability to build and manage relationships

- Ability to work independently and as part of a team
- Ability to think strategically and creatively

**Qualifications:**

- Bachelor's degree in business administration, marketing, or a related field
- 5+ years of experience in sales, with at least 3 years in a leadership role

**Important Links** Experience in the FMCG industry **Find the Link in [Apply Now](#) Button**

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