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DTDC Recruitment 2023 - Jobs Freshers - Customer Officer Post

Hiring organization
DTDC

Job Location

India
Remote work from: India

Date posted
February 4, 2023

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Valid through
31.12.2025

Base Salary

Rs. 19,000 - Rs. 27,500

APPLY NOW

Qualifications

12th, Graduate

Employment Type

Full-time

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Description

DTDC Recruitment 2023

In addition, the Customer Officer will work closely with other functions within the company to ensure that the customer's needs are fully understood and met.

Jobs Near Me

Qualifications:

- Proven experience in a customer facing role, preferably in software or technology sales
- Excellent communication and negotiation skills
- A strong commercial mind-set
- The ability to work independently and manage multiple projects simultaneously

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Jobs For Freshers

The purpose of the role is to manage and develop relationships with key customers and partners in order to increase revenues, grow the customer base and protect/improve market share. In addition,

Responsibilities:

- Identifying and targeting high potential customers and partners
- Maintaining an in-depth knowledge of the company's products and services
- Negotiating and closing deals with key customers and partners
- Developing and executing winning sales plans for key accounts

Managing customer relationships post-sale

Important Links Find the Link in [Apply Now](#) Button

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