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DTDC Recruitment 2023 – Job Freshers – Phone Sales Specialist Post

Hiring organization
DTDC

Job Location

India
Remote work from: India

Date posted
February 7, 2023

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Valid through
31.12.2025

Base Salary

Rs. 19,000 - Rs. 27,500

APPLY NOW

Qualifications

12th, Graduate

Employment Type

Full-time

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Description

DTDC Recruitment 2023

Phone Sales Specialists at our company are responsible for contacting and developing relationships with potential customers.

Jobs Near Me

Requirements:

- Must have experience in cold calling and/or sales
- Familiarity with CRM software
- Strong communication skills, both oral and written
- Ability to work independently as well as be part of a team

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Jobs For Freshers

They will work to identify customer needs and sell the appropriate product or service. Phone Sales Specialists must be able to work independently, as well as be part of a team.

Responsibilities:

- Generate leads by cold calling potential customers
- Schedule appointments for potential customers to meet with a sales representative
- Develop a rapport with potential customers and identify their needs
- Evaluate customer needs and sell the appropriate product or service

Negotiate prices and terms of sale:

Important Links **Find the Link in [Apply Now](#) Button**

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