

DTDC Recruitment 2023 - 2+Years Experience Required - Account Executive Post

Hiring organization
DTDC

Job Location

India
Remote work from: India

Date posted
April 21, 2023

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Valid through
31.12.2025

Base Salary

Rs. 21,000 - Rs. 24.000

APPLY NOW

Qualifications

12th, Graduate

Employment Type

Full-time

Experience

2+Years Experience Required

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Description

DTDC Jobs 2023

The Account Executive is responsible for developing, managing, and closing revenue opportunities with assigned strategic accounts within a specific market.

DTDC Jobs Near Me

S/he will work with customers to identify and understand their business needs and requirements, position the company's products and services accordingly, and close deals. The Account Executive will also maintain relationships with clients post-sale to ensure satisfaction and continued business.

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DTDC Jobs Careers

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Qualifications:

BS/BA in Business or related field

3+ years of sales experience, preferably in enterprise software

Knowledge of CRM software, preferably Salesforce.com

Strong oral and written communication skills.

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