Blue Dart Express Recruitment 2023 – 2+ Years Experience Required – Customer Officer Post

Hiring organization
Blue Dart Express

Job Location
India
Remote work from: India

Date posted
April 24, 2023

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Valid through
31.12.2025

Base Salary
Rs. 17,000 - Rs. 24,000

APPLY NOW

Qualifications
8th, 10th,12th, Graduate

Employment Type
Full-time

Experience
2+Years Experience Required

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Description

Blue Dart Express Recruitment 2023

The purpose of the role is to manage and develop relationships with key customers and partners in order to increase revenues, grow the customer base and protect/improve market share. In addition, the Customer Officer will work closely with other functions within the company to ensure that the customer's needs are fully understood and met.

Blue Dart Express Work From Home Jobs

They will manage all aspects of the project life-cycle, from initiation to delivery, and will be accountable for meeting agreed-upon project objectives.

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Blue Dart Express Jobs For Freshers

Responsibilities

- – Identifying and targeting high potential customers and partners

- • Developing and executing winning sales plans for key accounts

- Maintaining an in-depth knowledge of the company's products and services

- Negotiating and closing deals with key customers and partners

- Managing customer relationships post-sale

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Qualifications

• Proven experience in a customer facing role, preferably in software or technology sales

• Excellent communication and negotiation skills

• A strong commercial mind-set

• The ability to work independently and manage multiple projects simultaneously

Important Links   # Find the Link in [Apply Now](#) Button

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