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Blinkit Recruitment 2023 – 2+ Years Experience Required – Director of Inside Sales Post

Hiring organization
Blinkit

Job Location

India
Remote work from: India

Date posted
March 29, 2023

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Valid through
30.09.2025

Base Salary

Rs. 17,000 - Rs. 28,000

APPLY NOW

Qualifications

BA, BS, Graduate

Employment Type

Full-time

Experience

2+ Years Experience Required

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Description

Blinkit Recruitment 2023

The Director of Inside Sales will be responsible for all aspects of the company's inside sales operation. This includes developing and implementing strategies and tactics that will result in increased sales volume and market share, as well as recruiting, training, and managing a team of inside sales representatives.

Blinkit Work From Home Jobs

Directs and oversees all sales activity within the company by developing and implementing effective sales strategies and plans. This individual will also be responsible for creating a sales culture that focuses on customer satisfaction and retention.

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Blinkit Jobs For Freshers

Responsibilities:

- Develop and implement strategies and tactics that will result in increased sales volume and market share
- Recruit, train, and manage a team of inside sales representatives
- Generate new leads through cold calling, email campaigns, etc.
- Close sales and achieve quotas

Qualifications:

- Minimum of 5 years of experience in inside sales or sales management
- Strong track record of success in achieving sales quotas
- Experience managing and motivating a team of sales representatives
- Excellent communication and negotiation skills

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