



<https://jobquest.jobsworld.com/job/amazon-recruitment-2023-2-years-experience-required-sales-engineer-post/>

Amazon Recruitment 2023 – 2+ Years Experience Required – Sales Engineer Post

Hiring organization
Amazon

Job Location

Remote work possible

Date posted

July 3, 2023

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Valid through

30.09.2023

Base Salary

Rs. 12,000 - Rs. 20,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

Experience

2+ Years Experience Required

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Description

Amazon Recruitment 2023

Data Entry Clerk

Job Description

Skills and Qualifications:

1. Bachelor's degree in engineering or a related technical field is preferred.
2. Proven experience in sales, preferably in the paint or construction industry.
3. Excellent communication and interpersonal skills, with the ability to build rapport and establish trust with clients.
4. Strong negotiation and persuasive skills, with a focus on achieving sales targets.
5. Technical aptitude and the ability to understand and explain product specifications and applications.
6. Self-motivated and driven to succeed in a competitive sales environment.
7. Ability to work independently and as part of a team, collaborating effectively with colleagues from diverse backgrounds.
8. Proficient in using CRM software and sales tools to manage customer relationships and track sales activities.
9. Strong problem-solving and analytical skills, with the ability to find creative solutions to customer challenges.
10. Willingness to travel extensively to meet clients and attend business

meetings.

, a leading paint manufacturing company, is seeking a dynamic and results-oriented Sales Engineer to join our team. As a Sales Engineer, you will be responsible for driving sales and building strong relationships with our clients. This role requires excellent communication skills, technical knowledge, and the ability to understand customer needs. If you are passionate about sales, possess a strong technical background, and thrive in a competitive environment, we invite you to apply.

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Amazon Jobs Near Me

Responsibilities

- Actively engage in the sales process, including prospecting, lead generation, and client acquisition.
- Build and maintain strong relationships with new and existing clients, understanding their requirements and providing appropriate product solutions.
- Conduct product presentations and demonstrations to showcase the features and benefits of our paint products.
- Collaborate with the sales team to develop sales strategies, set targets, and achieve revenue goals.
- Prepare and deliver sales proposals, quotations, and contracts to potential clients, ensuring accuracy and timely submission.
- Negotiate pricing and terms of agreements with clients, aiming to achieve win-win outcomes.
- Stay updated on industry trends, competitor activities, and market conditions to identify new business opportunities.
- Coordinate with internal teams, such as technical support and production, to ensure seamless order fulfillment and customer satisfaction.
- Provide timely and accurate sales forecasts, reports, and market intelligence to management.
- Attend industry conferences, trade shows, and networking events to expand professional networks and promote our products.
- Maintain a high level of product knowledge, staying informed about product specifications, applications, and industry standards.
- Continuously update and improve selling techniques and product knowledge through training and professional development opportunities.
- Enter data into our systems accurately and efficiently
- Maintain accurate and up-to-date records
- Organize and prioritize work effectively
- Work independently and as part of a team
- Meet deadlines

Skills and Qualifications:

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Important Links

Find the Link in [Apply Now](#) Button

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